### **Ioanna Maria Tsirimokou**

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Communicative, with strong skills in organizing and presenting information. Team player with leadership mindset and the ability to defend her views at a managerial level. Skilled in handling demanding clients, reaching agreements, and successfully completing projects. Exercises sound judgment and performs effectively under pressure. Quick to respond to new requirements, with strategic planning capabilities and support for colleagues in achieving goals.

## **Key Responsibilities & Expertise**

- Project Manager in European Programs
  - Project planning: Defining objectives, timelines, deliverables, and budget.
  - Team management: Coordination of partners, teams, and project leads.
  - Progress monitoring: Ensuring compliance with timelines and deliverables.
  - Financial management: Supervising budgets, expenses, and reports.
  - Communication: Liaison with the European Commission, partners, and external stakeholders.
  - Risk management: Addressing delays and issues as they arise.
- Support for Measurement & Testing Services
  - Laboratory management (Papyrus, Rescom, etc.)
  - Communication with companies and promotion of lab services
  - Management of lab social media
  - Support for research & technological project activities

# **Professional Experience**

- 02/2025 Present Project Manager - TheMA ERC STG, INN/NTP Lab, NCSR "Demokritos"
- 02/2021 12/2024
   NCSR "Demokritos" INN, Advanced Ceramics & Composite Materials Laboratory
- 05/2019 08/2023 RTC GROUP E.P.E. - Import company (clothing/food/juices), Athens
- 11/2008 12/2022
   Electrical Engineer Public Works Contractor
- 09/2007 Present
   Con-Tsir O.E. Construction & Trade Company (Co-owner), Eretria Evia

• 05/2002 - 07/2009

Tsirimokos G.P. – Iron & Aluminum Processing Workshop, Eretria – Evia

02/2001 - 04/2002

Vocational Training Organization (OEEK), Chalkida

#### Education

1996 – 2000

BSc in Electrical Engineering, Technological Educational Institute of Chalkida

Grade: 6.64/10

Thesis on solar battery systems

### **Seminars**

10/2019

Internet Marketing – Entrepreneurship Webinar E-commerce strategies

• 06/2015

Tourism Development of Evia – Chamber of Evia Consulting on business initiative development

## Languages

• Greek: Native

• English: Cambridge First Certificate (C1 – Proficient User)

 French: Certificat de langue française, Institut Français d'Athènes (A1–A4 D.E.L.F., B2 – Upper Intermediate)

#### **IT Skills**

- HTML 4.0
- Microsoft Office
- Dreamweaver 4
- Sales & logistics software (TopShop by MySoftwareHouse) Advanced
- Social media management Advanced (Facebook Business Page, Facebook Analytics, Instagram)
- Picassa (photo editing) Advanced
- Papyrus
- Rescom